

PTS AUSTRALIA – DATA CENTRE

PROJECT LIST AND CLIENT FEEDBACK

Introduction

Data centres are critical facilities that house the applications, databases, computing and networking systems that are the life blood of enterprises supporting domestic and global economies.

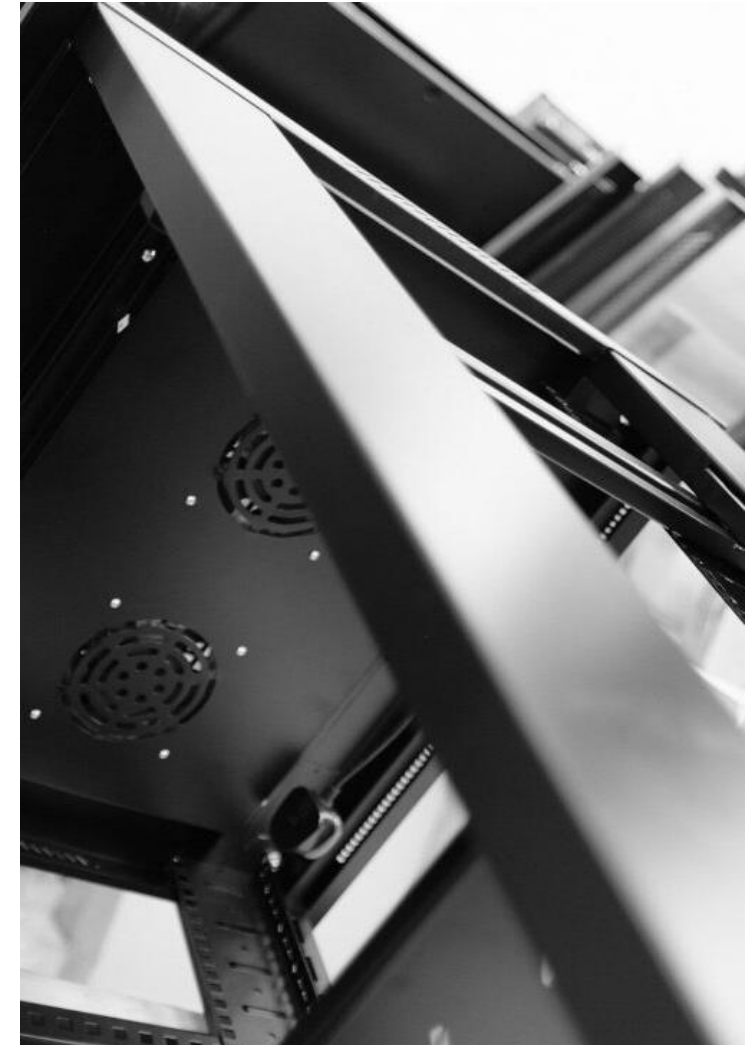
PTS Consulting has been specialising in Data Centres since 1983 when we were founded in the City of London. As IT consulting and project management experts we earned our stripes by representing the IT Departments of global banks to ensure their requirements were met within their companies' corporate relocation construction projects.

As the Data Centre moved from 'on prem' to 'co-lo' we developed a Data Centre practice enabling us to assist our clients with a full range of Data Centre consulting and project management services including:

- Strategy
- Due Diligence
- Procurement and Site Selection
- Migrations
- Operational Excellence
- Data Centre Infrastructure Management
- Security

Due to the complex nature of these facilities enterprises tend to migrate their data centres about every ten years. PTS on the other hand is constantly performing data centre projects.

This document provides a list of data centre projects performed by the PTS Australia team and a sample of feedback from our clients. There are of course many stories and experiences behind these projects that we'd be only too happy to discuss with you in relation to your next data centre requirement.



'Data Centre' Projects completed

Project Name	Sector	Location
IT Mergers and Acquisition (1,000 staff) (APAC award won)	Financial Services	Indonesia
IT DR Relocation	Financial Services	Melbourne
APAC Data Centre Market Assessment	Financial Services	APAC
Data Centre Strategy	Financial Services	Brisbane
Data Centre Migration	Financial Services	Sydney
Data Centre Procurement and Business Case	Financial Services	Hong Kong
Data Centre Colocation Services Procurement	Financial Services	Sydney
IT Strategy	Retail	Global
Cloud Readiness Assessment	Retail	Hong Kong/Malaysia
Data Centre Strategy and Business Case	Financial Services	Hong Kong
Global Digital Transformation Strategy and Business Case	Logistics	Global
Regional DR Data Centre Migration	Financial Services	APAC

'Data Centre' Projects completed

Project Name	Sector	Location
Asia Data Centre Consolidation Business Case	Financial Services	APAC
Merger and IT Consolidation and Data Centre Migration	Financial Services	Malaysia
Divestiture IT Separation Project	Financial Services	Taiwan
Digital Transformation Strategy	Financial Services	Hong Kong
Regional Data Centre Migration Project	Financial Services	APAC
Managed Data Centre and Network Outsource Procurement	Retail	Australia
Regional Data Centre Migration Procurement	Financial Services	Hong Kong
Data Centre Colocation Procurement	Legal	Sydney
Regional Data Centre Colocation Marketplace Assessment	Data Centre Provider	Hong Kong
Data Centre Design – New Build Data Centre	Government	Hong Kong
Data Centre Services Business Plan	Retail	EMEA
Data Centre Strategy	Retail	EMEA

'Data Centre' Projects completed

Project Name	Sector	Location
Data Centre Modernisation and Cloud Project	Financial Services	APAC
Data Centre Roadmap	Financial Services	APAC
Data Centre Strategy	Legal	Global
Global Data Centre Governance Operations Model	Financial Services	Boston
Data Centre Strategy	Financial Services	APAC
Data Centre Operations Governance Model	Education	UK

Client Feedback



Chief Architect, IT Services APAC



"Incredible effort. This was a truly transformational project. Data Centre relocation, Infrastructure modernisation, more than a thousand remote workers working from home over hundreds of video and audio calls. Complete workplace transformation in record time. All this while we struggle through a global pandemic. Something everyone involved can be very proud of. Well done !!"



Service Executive, IT Infrastructure Manager



"With the whole project, we obtain lots of experience, it is a huge wealth for our future cooperation and development."



Business Information Security Officer



"I have worked with PTS on other engagements previously but not as complex as this integration. They had done a great job in completing the project given such circumstances in a remote working situation."

APAC Head Of IT Services



" The integration and migration of the Client Platforms and Systems touched every aspect of our Technology. Upgrading all Workplace Environments, replacing local Network Infrastructure, adding new links and Data Centre capacity to support the hosting of Client's Systems from our Private Cloud Data Centres in Hong Kong and Singapore. As such, this was a complicated transition and transformation requiring extensive focus, skills, co-ordination and teamwork. Right throughout this project all of these elements were present and never wavered!

I have the utmost respect for the whole Technology Team, and in particular our technology professionals and management from Client who never lost sight of the objective and always worked constructively to ensure the project was a success. I should add, ... with a positive attitude and good humour !! ...

PTS as always lead the project with the Professionalism and Diligence we have become used to ! ...

With the many other challenges confronting the team around Covid and the wellbeing of their Families and Colleagues ... Making this success all the more impressive.. !! "

Client Feedback



Chief Executive Officer (CEO)



"Fantastic work from the Technology and PTS teams on a very large and complicated project with numerous stakeholders and lots of moving parts. Was great to see the project come in under budget whilst at the same time achieving the objectives. This was especially admirable given we are in the middle of global pandemic which presented a myriad of challenges both in equipment supply, resource challenges and the fact that many of those involved were working remotely. Fantastic achievement and well done all."



Head of IT



"Appreciate all the hard work that the whole project team has put in and contributed to. Its not easy considering all the hurdles during the pandemics, together the team managed to deliver such successful and seamless integration. Kudos to the commitment, dedication, and collaboration. Having to work in such a big team with multi-cultural backgrounds really gave the local team exposure and experience that drive them to deliver more and learn along the way. Thank you to the Programme Team, Thank you APAC IT Team and Thank you PTS for successfully bringing out the best of everyone in the team and put it to work!"

Chief Distribution Officer (CDO)



"The project has delivered successfully against a backdrop of: Integrating our core Technology and Client businesses; Building relationships with the Technology APAC team and aligning to Technology Security protocols and project governance and processes – all of this against a backdrop of a pandemic. The Client IT team have kept their spirits high supported by the fantastic PTS and APAC teams to successfully transition our Data Centre to its new location. Well done to everyone."



Chief Operating Officer (COO)



"Thank You for the amazing and relentless support. I would like to thank you for the relentless focus and support in delivering success with Programme Jasmine"

Country Head of Risk



"All in all, an awe-inspiring display of teamwork and collaboration from teams as diverse as the region itself to deliver the most complex technology project Technology has ever undertaken in the country. I would be remiss not to mention the risk-conscious manner with which the program was conducted with transparent coverage of risks and issues practically eliminating surprises to stakeholders."



Client Feedback



**Head of IT Infrastructure - Asia Pacific
Chief Technology Officer (CTO) APAC**



"All the hard work by the APAC teams has paid off with a seamless migration. Congratulations to everyone and thank you for your expertise and commitment. The best run and most successful Data Centre migration I have experienced."



APAC IT Services Operations Manager



"Great to work with such professionals from Technology and PTS, the achievements outweighed all expectations. APAC IT Services Teams (Infrastructure; Application and Security) worked tirelessly for 15 weeks to ensure our Businesses were not impacted by this major project. Amazing achievement!"



**Head of Risk Framework & Operational Risk,
Asia Pacific**



"It is one of the most successful projects that I have worked with. I am impressed that PMO and the project team were working very proactively in identifying and resolving risks and issues. It is one of the successful factors for sure."

Head of IT Services, Hong Kong



"All have done a great job contributing their talents, skills and hard work to result a brilliant achievement. I really appreciate the team's effort, professional manner and congratulate all of you on the successful completion of RDC move project."



IT Manager- Service Executive, Singapore



"Appreciate the solid collaboration of a massive scale to ensure smooth migrations over and over and assuring the least impact to our customers."



Service Executive (Taiwan)



"Thanks everyone in this project ,being such a star"



IT Service Executive - Japan



"I will be very sorry to see you go. Can you please stay on for another six months as we haven't progressed so fast since you came onboard. We have a lot more projects that need delivering."



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